

**Union Township**  
**Profit & Loss Budget vs. Actual**  
 January through August 2005

|  | Jan - Aug ...     | Budget              | \$ Over Bu...      | % of Bud...  |
|--|-------------------|---------------------|--------------------|--------------|
| <b>Ordinary Income/Expense</b>           |                   |                     |                    |              |
| <b>Income</b>                            |                   |                     |                    |              |
| 301.000 · RETax                          |                   |                     |                    |              |
| 301.100 · RETax-Current                  | 359,655.95        | 369,000.00          | -9,344.05          | 97.5%        |
| 301.200 · RETAX-Prior Levy               | 0.00              | 4,000.00            | -4,000.00          | 0.0%         |
| 301.400 · RETax-Tax Claim Bur-delin      | 8,074.94          | 16,000.00           | -7,925.06          | 50.5%        |
| <b>Total 301.000 · RETax</b>             | <b>367,730.89</b> | <b>389,000.00</b>   | <b>-21,269.11</b>  | <b>94.5%</b> |
| 310.000 · Per Capita Tax                 |                   |                     |                    |              |
| 310.010 · Per Capita Tax-Current Yr      | 12,787.10         | 14,700.00           | -1,912.90          | 87.0%        |
| 310.020 · Per Capita Tax-Prior Year      | 345.00            | 1,000.00            | -655.00            | 34.5%        |
| 310.030 · Per Capita Tax-Delinquent      | 2,510.75          |                     |                    |              |
| <b>Total 310.000 · Per Capita Tax</b>    | <b>15,642.85</b>  | <b>15,700.00</b>    | <b>-57.15</b>      | <b>99.6%</b> |
| 310.100 · RE Transfer Tax-R/Deeds        | 30,477.67         | 50,000.00           | -19,522.33         | 61.0%        |
| 310.200 · Earned Income Tax              |                   |                     |                    |              |
| 310.210 · Earned Income Tax-Current      | 321,247.62        | 420,000.00          | -98,752.38         | 76.5%        |
| 310.230 · Earned Income Tax-Delinqu      | 62.28             |                     |                    |              |
| <b>Total 310.200 · Earned Income Tax</b> | <b>321,309.90</b> | <b>420,000.00</b>   | <b>-98,690.10</b>  | <b>76.5%</b> |
| 310.500 · OPT                            |                   |                     |                    |              |
| 310.510 · OPT-Current                    | 5,443.50          | 7,000.00            | -1,556.50          | 77.8%        |
| 310.520 · Occ Priv Tax-Prior Year        | 129.40            |                     |                    |              |
| <b>Total 310.500 · OPT</b>               | <b>5,572.90</b>   | <b>7,000.00</b>     | <b>-1,427.10</b>   | <b>79.6%</b> |
| 321.320 · Permit-Junkyard                | 100.00            | 200.00              | -100.00            | 50.0%        |
| 321.350 · Permit-Grading                 | 1,565.00          | 10,000.00           | -8,435.00          | 15.7%        |
| 321.740 · Amusement Permit               | 1,650.00          | 1,200.00            | 450.00             | 137.5%       |
| 321.800 · Cable TV Franchise             | 30,935.48         | 65,000.00           | -34,064.52         | 47.6%        |
| 321.910 · Permit-Soliciting              | 25.00             |                     |                    |              |
| 322.820 · St Encroach/overweight Per...  | 0.00              | 1,250.00            | -1,250.00          | 0.0%         |
| 331.100 · Fines-Magistrate/Courts        | 14,741.17         | 50,000.00           | -35,258.83         | 29.5%        |
| 331.110 · State Distr-Veh Code Viol      | 2,666.09          |                     |                    |              |
| 341.100 · interest                       | 0.00              | 500.00              | -500.00            | 0.0%         |
| 342.200 · Rental-Township Facilitie      | 1,000.00          | 2,000.00            | -1,000.00          | 50.0%        |
| 354.010 · State Grants-Gen. Governm      | 6,102.97          | 23,000.00           | -16,897.03         | 26.5%        |
| 354.120 · Recycling Grant                | 267.00            |                     |                    |              |
| 355.010 · Public Utility Realty Tax      | 0.00              | 1,300.00            | -1,300.00          | 0.0%         |
| 355.070 · Foreign Fire Ins. Premium      | 0.00              | 30,400.00           | -30,400.00         | 0.0%         |
| 361.000 · Zoning                         |                   |                     |                    |              |
| 361.100 · Municipal Lien Letters         | 2,650.00          |                     |                    |              |
| 361.300 · Subdivision fee                | 1,740.00          |                     |                    |              |
| 361.330 · Variance Fee/cond use          | 890.00            |                     |                    |              |
| 361.540 · Departmental-Zoning            | 539.82            |                     |                    |              |
| 361.000 · Zoning - Other                 | 0.00              | 30,000.00           | -30,000.00         | 0.0%         |
| <b>Total 361.000 · Zoning</b>            | <b>5,819.82</b>   | <b>30,000.00</b>    | <b>-24,180.18</b>  | <b>19.4%</b> |
| 362.110 · Departmental-Police            | 705.00            | 12,000.00           | -11,295.00         | 5.9%         |
| 362.410 · Permits-Building               | 22,400.50         | 40,000.00           | -17,599.50         | 56.0%        |
| 362.44 · Sewage Permit                   | 175.00            |                     |                    |              |
| 362.450 · Permit-use/occupancy           | 950.00            |                     |                    |              |
| 364.000 · Recycling Containers           | 165.00            |                     |                    |              |
| 364.600 · Solid Waste Benefit Fee        | 57,407.35         | 77,500.00           | -20,092.65         | 74.1%        |
| 367.400 · Rec-Rental                     | 0.00              | 200.00              | -200.00            | 0.0%         |
| 378.900 · Water Dept Ser. Fee            | 15.35             |                     |                    |              |
| 380.000 · Miscellaneous Revenue          | 0.00              |                     |                    |              |
| 380.100 · Photocopies                    | 46.54             |                     |                    |              |
| 387.12 · RefundUnemployment Compe...     | 112.43            |                     |                    |              |
| 390.070 · Transfer from Doors Account    | 8,028.82          |                     |                    |              |
| 390.080 · Transfer from Salt Storage Fac | 44,690.83         |                     |                    |              |
| 391.000 · Proceeds-Sale of Twp prop      | 2,111.00          |                     |                    |              |
| 395.000 · Refund-Prior Yr Expenditu      | 17,011.16         | 15,000.00           | 2,011.16           | 113.4%       |
| <b>Total Income</b>                      | <b>959,425.72</b> | <b>1,241,250.00</b> | <b>-281,824.28</b> | <b>77.3%</b> |
| <b>Gross Profit</b>                      | <b>959,425.72</b> | <b>1,241,250.00</b> | <b>-281,824.28</b> | <b>77.3%</b> |
| <b>Expense</b>                           |                   |                     |                    |              |
| 400 · Governing Body Expenses            |                   |                     |                    |              |
| 400.100 · Supervisors - Meeting Pay      | 500.00            | 10,000.00           | -9,500.00          | 5.0%         |
| 400.158 · Supervisor-Life Ins.           | 1,044.00          | 1,500.00            | -456.00            | 69.6%        |

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| 400.200 · Supervisor-Mileage/Misc          | 0.00             | 1,700.00         | -1,700.00         | 0.0%          |
| 400.340 · Supervisor-advertising           | 3,720.18         |                  |                   |               |
| 400.420 · Supervisors-Dues and Subs        | 0.00             | 1,200.00         | -1,200.00         | 0.0%          |
| 400 · Governing Body Expenses - O...       | 863.89           | 0.00             | 863.89            | 100.0%        |
| <b>Total 400 · Governing Body Expenses</b> | <b>6,128.07</b>  | <b>14,400.00</b> | <b>-8,271.93</b>  | <b>42.6%</b>  |
| <b>402 · Auditor</b>                       |                  |                  |                   |               |
| 402.115 · Misc.-Auditor                    | 0.00             | 150.00           | -150.00           | 0.0%          |
| 402.311 · Audit-accounting/audit           | 18,283.50        | 6,000.00         | 12,283.50         | 304.7%        |
| <b>Total 402 · Auditor</b>                 | <b>18,283.50</b> | <b>6,150.00</b>  | <b>12,133.50</b>  | <b>297.3%</b> |
| <b>403 · Tax Collector</b>                 |                  |                  |                   |               |
| 403.100 · Tax Collector - Payroll          | 10,740.28        | 11,000.00        | -259.72           | 97.6%         |
| 403.200 · Expenses                         |                  |                  |                   |               |
| 403.212 · T C-Forms and S                  | 599.31           | 1,400.00         | -800.69           | 42.8%         |
| 403.325 · Tax C-Postage                    | 925.00           |                  |                   |               |
| <b>Total 403.200 · Expenses</b>            | <b>1,524.31</b>  | <b>1,400.00</b>  | <b>124.31</b>     | <b>108.9%</b> |
| 403.430 · Reimbursements                   |                  |                  |                   |               |
| 403.434 · Tax-Reimb of RETAX               | 47.11            |                  |                   |               |
| 403.430 · Reimbursements - Other           | 0.00             | 203.00           | -203.00           | 0.0%          |
| <b>Total 403.430 · Reimbursements</b>      | <b>47.11</b>     | <b>203.00</b>    | <b>-155.89</b>    | <b>23.2%</b>  |
| 403.450 · Tax C-Commission                 | 12,937.07        | 10,000.00        | 2,937.07          | 129.4%        |
| <b>Total 403 · Tax Collector</b>           | <b>25,248.77</b> | <b>22,603.00</b> | <b>2,645.77</b>   | <b>111.7%</b> |
| <b>404 · Legal</b>                         |                  |                  |                   |               |
| 404.300 · Expenses                         |                  |                  |                   |               |
| 404.314 · Solicitor-Legal Services         | 38,038.50        | 16,000.00        | 22,038.50         | 237.7%        |
| 404.420 · Legal-Due and Subscri...         | 593.79           |                  |                   |               |
| 404.300 · Expenses - Other                 | 0.00             | 1,000.00         | -1,000.00         | 0.0%          |
| <b>Total 404.300 · Expenses</b>            | <b>38,632.29</b> | <b>17,000.00</b> | <b>21,632.29</b>  | <b>227.2%</b> |
| <b>Total 404 · Legal</b>                   | <b>38,632.29</b> | <b>17,000.00</b> | <b>21,632.29</b>  | <b>227.2%</b> |
| <b>405 · Secy/Treas</b>                    |                  |                  |                   |               |
| 405.100 · Sec/Treasurer                    | 18,153.53        | 52,500.00        | -34,346.47        | 34.6%         |
| 405.110 · Clerk Compensation               | 2,976.00         |                  |                   |               |
| 405.120 · Clerk Sick Pay                   | 3,571.20         |                  |                   |               |
| 405.157 · health                           | 3,752.61         | 23,000.00        | -19,247.39        | 16.3%         |
| 405.192 · Secretary-Reimb.supplies         | 0.00             | 2,500.00         | -2,500.00         | 0.0%          |
| 405.210 · Office Supplies                  | 235.49           |                  |                   |               |
| 405.317 · Banking-NSF/fees                 | 53.57            |                  |                   |               |
| 405.325 · Secretary-Postage                | 580.72           |                  |                   |               |
| 405.34 · Sec-Legal Advertising             | 84.57            |                  |                   |               |
| 405.342 · Sec-banking fee                  | 138.61           |                  |                   |               |
| 405.374 · Sec-Repair/Main-Equipment        | 125.00           |                  |                   |               |
| 405.42 · Secretary-Dues and Subscr         | 1,374.00         |                  |                   |               |
| 405.461 · Sec-Computer                     | 603.26           |                  |                   |               |
| 405 · Secy/Treas - Other                   | 0.00             | 0.00             | 0.00              | 0.0%          |
| <b>Total 405 · Secy/Treas</b>              | <b>31,648.56</b> | <b>78,000.00</b> | <b>-46,351.44</b> | <b>40.6%</b>  |
| <b>408 · Engineer</b>                      |                  |                  |                   |               |
| 408.214 · Maps/fees                        | 112.00           |                  |                   |               |
| 408.313 · Services                         | 6,673.08         | 8,000.00         | -1,326.92         | 83.4%         |
| <b>Total 408 · Engineer</b>                | <b>6,785.08</b>  | <b>8,000.00</b>  | <b>-1,214.92</b>  | <b>84.8%</b>  |
| <b>409 · Building</b>                      |                  |                  |                   |               |
| 409.210 · General Govt-Office Supp         | 2,167.74         | 7,000.00         | -4,832.26         | 31.0%         |
| 409.231 · Bldg-Storage Tank                | 637.00           |                  |                   |               |
| 409.241 · Building-general supplies        | 534.99           |                  |                   |               |
| 409.310 · Bldg-Equip appraisal/insp        | 719.00           |                  |                   |               |
| 409.320 · Utilities                        |                  |                  |                   |               |
| 409.321 · telephone                        | 4,636.03         |                  |                   |               |
| 409.361 · Electric                         | 4,204.19         |                  |                   |               |
| 409.362 · Gas                              | 6,109.76         |                  |                   |               |
| 409.364 · -Sewer                           | 231.22           |                  |                   |               |
| 409.366 · Water                            | 336.06           |                  |                   |               |
| 409.320 · Utilities - Other                | 248.74           | 21,000.00        | -20,751.26        | 1.2%          |

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| Total 409.320 · Utilities               | 15,766.00         | 21,000.00         | -5,234.00          | 75.1%         |
| 409.373 · Bldg.-Repairs/Maintenance     | 5,768.47          | 10,000.00         | -4,231.53          | 57.7%         |
| 409.374 · Building-Heater               | 229.00            |                   |                    |               |
| <b>Total 409 · Building</b>             | <b>25,822.20</b>  | <b>38,000.00</b>  | <b>-12,177.80</b>  | <b>68.0%</b>  |
| <b>410 · Police</b>                     |                   |                   |                    |               |
| 410.100 · Police - Payroll              |                   |                   |                    |               |
| 410.105 · CHIEFADM                      | 807.66            |                   |                    |               |
| 410.182 · Police-Longevity Pay          | 1,850.00          |                   |                    |               |
| 410.183 · OT-Court                      | 3,858.36          |                   |                    |               |
| 410.192 · Police-Reimb.lunch/exp.       | 54.00             |                   |                    |               |
| 410.100 · Police - Payroll - Other      | 230,818.98        | 397,000.00        | -166,181.02        | 58.1%         |
| <b>Total 410.100 · Police - Payroll</b> | <b>237,389.00</b> | <b>397,000.00</b> | <b>-159,611.00</b> | <b>59.8%</b>  |
| 410.157 · Health Insurance              | 44,192.28         | 65,000.00         | -20,807.72         | 68.0%         |
| 410.158 · life ins.                     | 1,740.00          |                   |                    |               |
| 410.220 · Police-Computer               | 138.48            |                   |                    |               |
| 410.230 · Uniforms                      |                   |                   |                    |               |
| 410.238 · Uniforms & Clothin            | 1,321.23          | 6,000.00          | -4,678.77          | 22.0%         |
| 410.440 · Dry Cleaning                  | 35.00             |                   |                    |               |
| 410.230 · Uniforms - Other              | 2,203.98          |                   |                    |               |
| <b>Total 410.230 · Uniforms</b>         | <b>3,560.21</b>   | <b>6,000.00</b>   | <b>-2,439.79</b>   | <b>59.3%</b>  |
| 410.250 · Vehicle                       |                   |                   |                    |               |
| 410.252 · Gen maintenance               | 2,172.36          |                   |                    |               |
| 410.374 · repair                        | 3,829.07          |                   |                    |               |
| 410.250 · Vehicle - Other               | 14,764.70         | 17,215.00         | -2,450.30          | 85.8%         |
| <b>Total 410.250 · Vehicle</b>          | <b>20,766.13</b>  | <b>17,215.00</b>  | <b>3,551.13</b>    | <b>120.6%</b> |
| 410.325 · 410.325 Postage-police        | 35.59             |                   |                    |               |
| 410.451 · Police-Contract. maint.       | 120.00            |                   |                    |               |
| 410.700 · radio equipment               | 3,623.00          |                   |                    |               |
| 410 · Police - Other                    | 0.00              |                   |                    |               |
| <b>Total 410 · Police</b>               | <b>311,564.69</b> | <b>485,215.00</b> | <b>-173,650.31</b> | <b>64.2%</b>  |
| 410.200 · Police Expenses               |                   |                   |                    |               |
| 410.213 · Police-small items/equipm     | 1,483.25          | 3,300.00          | -1,816.75          | 44.9%         |
| 410.241 · Police-film                   | 67.82             | 2,760.00          | -2,692.18          | 2.5%          |
| 410.242 · Police-Protection Supply      | 550.00            | 3,360.00          | -2,810.00          | 16.4%         |
| 410.200 · Police Expenses - Other       | 3,100.00          | 20,000.00         | -16,900.00         | 15.5%         |
| <b>Total 410.200 · Police Expenses</b>  | <b>5,201.07</b>   | <b>29,420.00</b>  | <b>-24,218.93</b>  | <b>17.7%</b>  |
| 411 · Fire                              |                   |                   |                    |               |
| 411.361 · Hydrants                      | 27,383.46         |                   |                    |               |
| <b>Total 411 · Fire</b>                 | <b>27,383.46</b>  |                   |                    |               |
| 413 · Code Enforcement                  |                   |                   |                    |               |
| 413.450 · Code Enforc-Contract serv     | 2,000.00          | 2,400.00          | -400.00            | 83.3%         |
| <b>Total 413 · Code Enforcement</b>     | <b>2,000.00</b>   | <b>2,400.00</b>   | <b>-400.00</b>     | <b>83.3%</b>  |
| 414 · Zoning-Expenses                   |                   |                   |                    |               |
| 414.100 · Zoning - Payroll              | 12,362.00         | 20,000.00         | -7,638.00          | 61.8%         |
| 414.212 · supplies                      | 639.98            | 3,500.00          | -2,860.02          | 18.3%         |
| 414.310 · updating                      | 5.00              |                   |                    |               |
| 414.314 · ZHB-Legal Services            | 255.00            |                   |                    |               |
| 414.325 · postage                       | 962.27            |                   |                    |               |
| 414.340 · advertising                   | 750.46            |                   |                    |               |
| 414.400 · Zoning Bd. Hearing-Trans.     | 1,430.85          |                   |                    |               |
| 414.430 · training                      | 25.00             |                   |                    |               |
| 414.470 · Zoning-Reimbursements         | 25.00             |                   |                    |               |
| <b>Total 414 · Zoning-Expenses</b>      | <b>16,455.56</b>  | <b>23,500.00</b>  | <b>-7,044.44</b>   | <b>70.0%</b>  |
| 426.227 · Recycling                     | 1,116.00          |                   |                    |               |
| 430 · Highway                           |                   |                   |                    |               |
| 430.100 · Highway Payroll               | 106,612.35        | 159,000.00        | -52,387.65         | 67.1%         |
| 430.191 · Highways-Uniforms             | 1,193.90          |                   |                    |               |
| 430.200 · Highway-Benefits              |                   |                   |                    |               |
| 430.157 · health                        | 45,358.85         |                   |                    |               |
| 430.158 · life insurance                | 1,392.00          |                   |                    |               |

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| 430.200 · Highway-Benefits - Other         | 0.00              | 60,000.00           | -60,000.00         | 0.0%          |
| <b>Total 430.200 · Highway-Benefits</b>    | <b>46,750.85</b>  | <b>60,000.00</b>    | <b>-13,249.15</b>  | <b>77.9%</b>  |
| <b>430.300 · Highway-Vehicle</b>           |                   |                     |                    |               |
| 430.231 · gas                              | 11,815.73         |                     |                    |               |
| 430.232 · diesel                           | 1,506.41          |                     |                    |               |
| 430.251 · parts                            | 370.80            |                     |                    |               |
| 430.252 · gen vehicle                      | 1,750.00          |                     |                    |               |
| 430.374 · repair                           | 969.88            |                     |                    |               |
| 430.700 · new                              | 330.37            |                     |                    |               |
| 430.300 · Highway-Vehicle - Other          | 935.70            | 25,000.00           | -24,064.30         | 3.7%          |
| <b>Total 430.300 · Highway-Vehicle</b>     | <b>17,678.89</b>  | <b>25,000.00</b>    | <b>-7,321.11</b>   | <b>70.7%</b>  |
| <b>Total 430 · Highway</b>                 | <b>172,235.99</b> | <b>244,000.00</b>   | <b>-71,764.01</b>  | <b>70.6%</b>  |
| <b>430.400 · Highway expense</b>           |                   |                     |                    |               |
| 430.245 · highway supplies                 | 810.96            |                     |                    |               |
| 430.246 · misc                             | 9,078.28          |                     |                    |               |
| 430.338 · CDL                              | 40.00             |                     |                    |               |
| 430.400 · Highway expense - Other          | 956.98            | 6,000.00            | -5,043.02          | 15.9%         |
| <b>Total 430.400 · Highway expense</b>     | <b>10,886.22</b>  | <b>6,000.00</b>     | <b>4,886.22</b>    | <b>181.4%</b> |
| <b>432 · Snow Expenses</b>                 | <b>0.00</b>       | <b>45,000.00</b>    | <b>-45,000.00</b>  | <b>0.0%</b>   |
| <b>433 · Electric</b>                      |                   |                     |                    |               |
| 433.245 · supplies                         | 118.00            |                     |                    |               |
| 433.361 · electric                         | 1,551.13          |                     |                    |               |
| <b>Total 433 · Electric</b>                | <b>1,669.13</b>   |                     |                    |               |
| <b>436.450 · Storm Sewers-Contract Ser</b> | <b>900.00</b>     | <b>2,000.00</b>     | <b>-1,100.00</b>   | <b>45.0%</b>  |
| <b>437 · Machinery</b>                     |                   |                     |                    |               |
| 437.100 · repairs                          | 48.74             | 5,500.00            | -5,451.26          | 0.9%          |
| 437.251 · parts                            | 4,401.32          |                     |                    |               |
| 437.700 · new                              | 2,403.81          | 3,000.00            | -596.19            | 80.1%         |
| <b>Total 437 · Machinery</b>               | <b>6,853.87</b>   | <b>8,500.00</b>     | <b>-1,646.13</b>   | <b>80.6%</b>  |
| <b>438 · Roads</b>                         |                   |                     |                    |               |
| 438.246 · Maintnace-Rd serv supply         | 63.96             | 90,000.00           | -89,936.04         | 0.1%          |
| <b>Total 438 · Roads</b>                   | <b>63.96</b>      | <b>90,000.00</b>    | <b>-89,936.04</b>  | <b>0.1%</b>   |
| <b>438.200 · Rd-Capital expense</b>        | <b>0.00</b>       | <b>24,200.00</b>    | <b>-24,200.00</b>  | <b>0.0%</b>   |
| <b>450 · Recreation</b>                    |                   |                     |                    |               |
| 451.214 · Recreation-                      | 100.00            |                     |                    |               |
| 451.240 · Rec-misc supply/services         | 847.20            |                     |                    |               |
| 451.361 · Rec-Electricity                  | 282.78            |                     |                    |               |
| 451.364 · Recreation-sewage                | 1,381.60          |                     |                    |               |
| 451.366 · Rec-Water                        | 264.74            |                     |                    |               |
| 450 · Recreation - Other                   | 0.00              | 5,000.00            | -5,000.00          | 0.0%          |
| <b>Total 450 · Recreation</b>              | <b>2,876.32</b>   | <b>5,000.00</b>     | <b>-2,123.68</b>   | <b>57.5%</b>  |
| <b>472.400 · Small borrowing interest</b>  | <b>1,254.98</b>   |                     |                    |               |
| <b>480.100 · Misc Expense</b>              | <b>1,686.00</b>   |                     |                    |               |
| <b>486.345 · Workers Compensation-MRM</b>  | <b>25,587.39</b>  |                     |                    |               |
| 486.351 · Insurance-Gen Lia/auto           | 30,911.32         |                     |                    |               |
| 487.160 · Road Workers-Pension             | 10,184.00         |                     |                    |               |
| 487.161 · FICA and Medicare Expense        | 30,747.80         | 55,000.00           | -24,252.20         | 55.9%         |
| 487.162 · Unemployment Compensation        | 4,342.46          |                     |                    |               |
| 490.080 · Transfer to Salt Storage         | 44,690.83         |                     |                    |               |
| 6560 · Payroll Expenses                    | 0.00              |                     |                    |               |
| 6999 · Uncategorized Expenses              | 0.00              |                     |                    |               |
| <b>Total Expense</b>                       | <b>861,159.52</b> | <b>1,204,388.00</b> | <b>-343,228.48</b> | <b>71.5%</b>  |
| <b>Net Ordinary Income</b>                 | <b>98,266.20</b>  | <b>36,862.00</b>    | <b>61,404.20</b>   | <b>266.6%</b> |
| <b>Net Income</b>                          | <b>98,266.20</b>  | <b>36,862.00</b>    | <b>61,404.20</b>   | <b>266.6%</b> |